

Northwest Gutter Care Sales Tips

- When you arrive at home, look, does the home have gutter guards?
- How steep is the roof?
- Does the roof have a deep valley? If so, it will need a rain diverter. Should be the same color as the gutters.
- Does it have multiple valleys coming together?
- Look at the gutters on the upper roof line. Do they need to be diverted into the lower gutters? If so, how many feet? What color?
- For wildlife exclusion, you will need a count on the downspouts, so downspout strainers can be installed.
- For leaf protection only, no downspout covers are necessary.
- Measure gutters accurately.
- For homes that have a lot of corner turns in the gutter system add 10% to the final measurement. The crew will need to cut the gutter care material for the turns and this takes a little extra material.
- Look at your surroundings, are there any obstructions? Trees in the way, holes in the ground, bushes, fences, etc....
- What is the proper ladder height? Remember, the ladder needs to go above the roof line by three rungs. So go to the next ladder height if any doubt. Ladders are 24', 32', 40', and 48'.
- Make sure you are using the most updated pricing matrix.
- Use a sample gutter care piece for the black diamond to determine whether it is a six inch or five inch gutter.
- Pictures pictures pictures